

HISP PROFILE



GSI Health is a leading health information solutions company dedicated to powering more effective healthcare systems. Our products include health information exchange solutions and a marketplace of cloud-based health apps. Our customers include physicians, hospitals and health systems, medical homes, emerging accountable care organizations, and health IT vendors seeking interoperability solutions and a 'storefront' in our marketplace of apps. Our goal is to provide our customers with broad access to health apps that are best of breed, interchangeable yet work as integrated solutions based on clinical and operational needs.

Company Profile

Name:	GSI Health, LLC
Headquarters:	8327 Germantown Avenue, Philadelphia, PA 19118
History:	Founded in 2005
Size:	25 Employees
Website:	www.gsihealth.com
Contact for more Information:	Sean Kelly, <i>Manager of Strategic Business Development</i> 8327 Germantown Avenue, Philadelphia, PA 19118 888-206-4237 x230 Fax: 888-423-8759 Sean.Kelly@gsihealth.com
Experience	GSI Health has been involved in the Direct market space since its inception under the leadership of ONC's (Office of the National Coordinator for Health IT) 'Direct project.' GSI Health provides the Direct technical solution as well as system integration and implementation services. GSI Health has specified additional Direct protocols on behalf of a multi-state and vendor consortium for the Provider Directory and Certificate Authority components. In addition, GSI Health has provided all services – development, integration and implementation – for the Direct Project pilot in the state of New York since 2010 and will continue that role under a new pilot for 2011-12.
Number of Current Secure Messaging Customers:	3 HIE/HISP deployments
Number of Customers Receiving Other Types of HIE Services:	3 HIE/HISP deployments

Products & Services

GSI Health's HISP infrastructure, referred to as GSIHealthExchange, consists of a Direct HISP as defined by the Office of the National Coordinator for Health IT (ONC) as well as Core HIE Services to support the delivery of all the services asked for in the RFQ.

The services that GSI Health provides as part of GSIHealthExchange HISP infrastructure include:

- Direct HISP Services
 - Transport Protocols
 - Provider Directory
 - NwHIN Direct Compliant Security
 - NwHIN Direct Testing & Integration Framework
 - HPD Plus Provider Directory

- Professional Services
 - Project Management Team,
 - Integration & Rollout Services Team
 - Strategic Initiatives

Direct Product Name

GSIHealthExchange

HISP Pricing Sheet

		Per Provider Cost per Unit	Per Practice Cost per Unit	Per Enterprise Cost per Unit	Comment, Inclusions and Exclusions
Fees for HISP Services (including Certificate Authority fees; 30 Days training and Support included at no cost to Providers)	License Fees	Included	Included	Included	Included in Monthly "Subscription Fees"
	Customization/ Set-Up	Included	Included	Included	GSIHealthExchange is deploying a web-based Direct portal solution.
	Proficiency Training for Providers and support staff	Included	Included	Included	Access to online training video is included in Subscription Fee. Customized online training sessions for enterprises/hospital /local HIE/IDNs are available for \$200/entity.
	Implementation Project Management	Included	Included	Included	Included
	Training Costs	Included	Included	Included	Included
	Tiered Pricing Available (Y/N)	Y	Y	Y	Additional services and functionality are available.
	Subscription Fees (monthly)	\$15/ provider/ month	\$15/ provider /month	\$12.75/Direct address. \$1,000/ Month minimum fee.	GSIHealthExchange Direct SaaS Fee.
	Support and Maintenance Fees (annualized)	Included	Included	Included	Included in "Subscription Fees"
Additional Recurring Costs for HISP Services (including costs for Certificate Authority)	Ongoing Customization Services	Annual GSIHealth -defined Product enhancements included			Additional customization or support services are provided on a time and materials basis.

		in Monthly "Subscription Fee."			
	Ongoing Training	Included	Included	Included	Access to online training video is included in Subscription Fee. Customized online training sessions for enterprises/hospital/local HIE/IDNs are available for \$200/entity.
	Certificate Fees (annual)	\$45/ Provider Direct Address/ Year	\$45/ Provider Direct Address / Year	\$45/ Provider Direct Address/ Year	Certificate fees are for each provider to have an individual "provider level" digital certificate assigned to a distinct Direct Address.

		Per Provider Cost per Unit	Per Practice Cost per Unit	Per Enterprise Cost per Unit	Comment, Inclusions and Exclusions
Other Required Products/ Services (list)	Proficiency Training for providers and support Staff	Included	Included	Included	Included in "One- Time Fee or Recurring Cost" Training line items
	Implementation Project Management	Included	Included	Included	Included in "Customization/En- terprise Set-Up" Fees
	Training Costs	Included	Included	Included	Included in "One- Time Fee or Recurring Cost" Training line items